

## CHANGES TO IPP JOINT VENTURE REGISTRATION

What are the changes to the registration requirements for Indigenous joint ventures?

From 1 January 2019, incorporated Indigenous joint ventures must register with Supply Nation and be at least 50% Indigenous owned and demonstrate 50% Indigenous involvement in the management and control of the joint venture.

Additionally, as part of this registration they must have in place:

- a strategy to build the capability of the Indigenous business partner and
- an Indigenous workforce strategy.

Details of the new registration process can be found at [www.supplynation.org.au/joint-venture-changes](http://www.supplynation.org.au/joint-venture-changes)

Who will the changes apply to?

The changes will apply to all incorporated joint ventures who are seeking to win Commonwealth contracts under the Indigenous Procurement Policy (IPP).

What is an incorporated joint venture?

For the purposes of the IPP an incorporated joint venture is a company formed through the incorporation of an Indigenous business and a non-Indigenous business.

Why are changes to joint ventures arrangements being made?

The changes are being implemented in response to stakeholders' concern that disingenuous arrangements could be formed in order for non-Indigenous businesses to access IPP contract opportunities.



# INDIGENOUS PROCUREMENT POLICY

Is there support for Indigenous businesses considering joint ventures?

There are advisory services available to eligible Indigenous businesses who are considering entering, negotiating or exiting a joint venture arrangement. This includes Indigenous Business Australia.

For further information on support available go to [www.iba.gov.au](http://www.iba.gov.au) or [www.supplynation.org.au/joint-venture-changes](http://www.supplynation.org.au/joint-venture-changes)

I am already in a joint venture, what do I need to do now?

You should contact Supply Nation to commence the registration process at [www.supplynation.org.au/joint-venture-changes](http://www.supplynation.org.au/joint-venture-changes)

Will there be transition arrangements?

Transition arrangements may apply for Indigenous joint ventures registered on the Supply Nation directory who require additional time to negotiate Indigenous involvement in the management and control of the joint venture. This arrangement will cease on 30 June 2019 and is available on the condition that, if tendering for a Commonwealth contract under the IPP, the business in its tender response:

1. Notify the Commonwealth that it is transitioning to the new joint venture registration.
2. Provide email evidence that the Supply Nation registration process has commenced.
3. Provide the proposed skills and capability plan and Indigenous employment and workforce strategy using the Supply Nation template at [www.supplynation.org.au/joint-venture-changes](http://www.supplynation.org.au/joint-venture-changes)

Registration needs to be finalised with Supply Nation by 30 June 2019.

How will the Commonwealth ensure transition arrangements?

Model clauses will be developed to support Commonwealth procurement officers to manage the transition arrangements. These contract clauses will require the Indigenous joint venture to meet the 50% Indigenous control requirement by 1 July 2019.



# INDIGENOUS PROCUREMENT POLICY

If the Indigenous joint venture does not meet these requirements, the Commonwealth Portfolio agency will reserve the right to cease the contract.

How will Supply Nation ensure joint ventures meet the new eligibility requirements?

All joint ventures will be reviewed annually to confirm that the joint venture is operating in accordance with the plans submitted to Supply Nation. In addition, random spot checks will be conducted.

How do I keep up to date?

To keep informed on the new registration process for incorporated Indigenous joint ventures visit:

[www.supplynation.org.au](http://www.supplynation.org.au)

[www.pmc.gov.au/ipp](http://www.pmc.gov.au/ipp)

Or email [IndigenousProcurement@pmc.gov.au](mailto:IndigenousProcurement@pmc.gov.au)

